

BUSINESS PERFORMANCE TECHNOLOGY, LLC

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! Is: GSAAAdvantage.gov.

General Services Administration

Schedule Title: FSC 69 Training Aids & Devices Course Development

FSC Group: 69

FSC Class: 6930

Contract Number: GS02F0170R

Contract Period: 07/01/05 – 06/30/10

Contractor's Name: Business Performance Technology, LLC

Contractor's Address: 1224 Mill St., Bldg. D, East Berlin, CT 06023

Contractor's Phone Number: 860.828.5650

Contractor's Fax Number: 860.828.3017

Contractor's Internet Address: www.bp-tech.com

Contract Administration Source: same

Business Size: Small

Customer Information:

1a. Special Item Numbers Awarded:

SIN 27-300 BPTech Homeland Security and Your Business TopicWare™ Series

SIN 27-500 Hourly Labor Categories

SIN 27-300 Custom Courseware Level 1 Package

For descriptions and pricing see table below.

1b. Lowest price model number and unit price for each special item number awarded: The pricing below reflects the lowest price.

1c. Hourly Rate Descriptions:

Commercial Job Title: Audio Producer 1

Experience: 1-3 years

Education: Associates Degree/BS

Functional Responsibility: creation and maintenance of audio project plans for all course development and conducting of audio recording, editing, and post-audio quality assurance.

Commercial Job Title: Flash Animator/Programmer 1

Experience: 2-5 years experience in application development, creative design and user training.

Education: BS.

Functional Responsibility: Responsible for all flash design and programming tasks including creation of the template library for the e-learning development environment.

Commercial Job Title: Graphic Artist 1

Experience: 2-5 years of design experience, focusing on web-based and multimedia design.

Education: BA in Graphic/Information Design.

Functional Responsibility: Creates static and animated graphics for custom developed e-learning courses. Also, designs the layout and look and feel of client websites.

Commercial Job Title: Programmer 2 (Senior Implementation Professional)

Experience: 5 years experience in Web application programming languages and technologies,

Education: BS

Functional Responsibility: programming and technical facilitation skills, Including, database design and programming and Web- and technology-based solutions for support of client courseware projects.

Commercial Job Title: Project Manager 1

Experience: 5 years experience holding various technical and leadership roles managing courseware and learning management development projects

Education: BS

Functional Responsibility: responsible for all aspects of e-learning development project from initial project inception through deployment and installation.

Commercial Job Title: Instructional Designer 1

Experience: 2-5 years in technical development and design of Instructor led, CBT and WBT instruction.

Education: BA or BS, MA.

Functional Responsibility: Work directly with clients and/or subject matter expert to create customized e-learning courses that include user interactivity and instructional design methodology. Builds courses variety of authoring tools most suitable to the client's requirements.

Commercial Job Title: Content Editor 1 (Quality Control)

Experience: 1-3 years in software and multimedia development with responsibilities that have included research, scripting and editing of instructional content

Education: BA.

Functional Responsibility: Overall review of course development and integration of all course assets including audio, graphics, animations and quality assurance processes.

Commercial Job Title: Writer/Researcher

Experience: 5 years as a writer in various professions, including journalism, technical writing, and public relations.

Education: BA.

Functional Responsibility: Research new content material, develop course outline and script, and write an instructionally sound course.

Commercial Job Title: Program Manager/Oversight

Experience: 10 years experience in e-Learning courseware development and delivered learning and management of large customer engagements.

Education: BS

Functional Responsibility: Manage process, schedules, account issues, sub-contractor and third party issues.

2. Maximum Order: \$1,000,000

3. Minimum Order: \$100

4. Geographic Coverage (delivery area): 48 Contiguous States

5. Points of Production: East Berlin, CT

6. Discount from List Prices or Statement of Net Price: All prices are Net of Discount

7. Quantity Discounts:

| Item | Users | Unit | GSA Rate |
|---|--------------|--------------------|----------|
| Homeland Security and Your Business – Complete Learning Set (26 Topics) | 2-5 | Per User | \$246.19 |
| | 6-25 | | \$227.25 |
| | 26-50 | | \$189.38 |
| | 51-250 | | \$94.69 |
| | 251 and over | | \$71.76 |
| Homeland Security and Your Business – Individual Topics | 2-5 | Per Topic per User | \$13.64 |
| | 6-25 | | \$11.36 |
| | 26-50 | | \$7.58 |
| | 51-250 | | \$4.55 |
| | 251 and over | | \$3.03 |

8. Prompt Payment Terms: NET 30

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Accepted

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Accepted

10. Foreign items: none

11a. Time of Delivery: As agreed to between Business Performance Technology and ordering activity

11b. Expedited Delivery: As agreed to between Business Performance Technology and ordering activity

11c. Overnight and 2-day Delivery: NA

11d. Urgent Requirements: NA

12. F.O.B. points: 48 Contiguous States excluding Alaska, Hawaii and Puerto Rico

13a Ordering Addresses: Business Performance Technology, 1224 Mill St., Bldg. D, East Berlin, CT 06023

13b. Ordering Procedures: The ordering procedures and information on Blanket Purchase Agreements (BPA) can be used for ordering services and supplies under this price list.

14. Payment Addresses: Business Performance Technology, 1224 Mill St., Bldg. D, East Berlin, CT 06023

15. Warranty Provision: 90 days

16. Export Packing: NA

17. Terms and Conditions of Government purchase card acceptance: Contractor shall honor any purchase card orders

18. Terms and Conditions of Rental, maintenance and repair: NA

19. Terms and Conditions of Installation: All products delivered as part of SIN 27-500 will on CD-ROM and/or electronically transmitted to a designated web site of the ordering activity.

20. Terms and Conditions of repair parts: NA

20a. Terms and Conditions for any other services

21. List of service and distribution points: NA

22. List of participating dealers: NA

23. Preventive maintenance: NA

24a. Special attributes: NA

24b. Section 508 compliance information: all delivered Electronic and Information Technology (EIT) supplies and services will meet Section 508 compliance. Full details can be obtained by making an inquiry for same to Contractor's address.

25. Data Universal Number System (DUNS): 055961226

26. Notification regarding registration in Central Contractor Registration (CCR) database: Trading Partner Identification Number (TPIN) was provided 8/10/05.

Authorized Federal Supply Schedule Price List:

| Item | SIN | GSA Awarded Price |
|---|--------|-------------------------|
| Homeland Security and Your Business TopicWare™ Series – Complete Learning Set (26 Topics) (Per User, 1 each) <i>Description: e-Learning courseware providing instruction to deal with planning, preparing, communicating and responding to homeland security events. Topics can be purchased as a complete set or individually. They can be mixed and matched to create unique courses. Each topic can be customized prior to delivery, at hourly labor rates, to meet the specific needs of the contracting organization.</i> | 27-300 | \$302.24 |
| Homeland Security and Your Business TopicWare™ Series – Individual Topics (Per User, 1 each) <i>Description: each e-Learning topic is approximately 15-20 minutes in length</i> | 27-300 | |

| Item | SIN | GSA Awarded Price |
|--|--------|-------------------|
| HST0101 Establishing an Emergency Plan | | \$14.39 |
| HST0102 Planning From Risk Reduction Through Recovery | | \$14.39 |
| HST0103 Inventorying Your Resources | | \$14.39 |
| HST0104 Evaluating Your Vulnerabilities | | \$14.39 |
| HST0105 Protecting Your Building | | \$14.39 |
| HST0106 Raising Cybersecurity Awareness | | \$14.39 |
| HST0107 Safeguarding Your Mail | | \$14.39 |
| HST0108 Business Travel in the Age of Terrorism | | \$14.39 |
| HST0201 Developing an Emergency Operations Plan | | \$14.39 |
| HST0202 Elements of an Emergency Operations Plan | | \$14.39 |
| HST0203 Establishing an Emergency Chain of Command | | \$14.39 |
| HST0204 Implementing the Emergency Plan | | \$14.39 |
| HST0205 Developing an Evacuation Plan | | \$14.39 |
| HST0206 Planning for Sheltering in Place | | \$14.39 |
| HST0207 Planning for Recovery | | \$14.39 |
| HST0301 Planning for Emergency Communications | | \$14.39 |
| HST0302 Maintaining Morale in the Age of Terrorism | | \$14.39 |
| HST0303 Communicating with Employees about Emergency Planning | | \$14.39 |
| HST0304 Working with Your Community | | \$14.39 |
| HST0305 Training Your Staff to Handle and Emergency | | \$14.39 |
| HST0401 Understanding the Homeland Security Advisory System | | \$14.39 |
| HST0402 Responding to Imminent Threats | | \$14.39 |
| HST0403 Communicating During an Emergency | | \$14.39 |
| HST0404 Demonstrating Leadership During an Emergency | | \$14.39 |
| HST0405 Reporting an Emergency | | \$14.39 |
| HST0406 Warning Personnel That an Emergency Exists | | \$14.39 |
| Hourly Labor Rates | 27-500 | |
| Audio Producer 1 | | \$55.74 |
| Flash Animator 1 | | \$68.60 |
| Graphic Artist 1 | | \$55.74 |
| Implementation Professional 2 | | \$85.75 |
| Project Technical Manager 1 | | \$107.19 |
| Instructional Designer 1 | | \$81.46 |
| Content editor/Quality Control 1 | | \$55.74 |
| Writer/Researcher 1 | | \$55.74 |
| Program Manager/Oversight | | \$128.63 |
| Custom Courseware Pricing | 27-500 | |
| <i>Description: Fixed Pricing for a custom e-Learning course for up to one (1) hour of student learning time</i> | | |
| Courseware Level 1 | | \$12,112.50 |
| <i>Script provided by client, page turning format, mastery quiz, graphics on 35% of pages, narration audio</i> | | |